

Revision Date: 02/03/10

PRACTICE OPPORTUNITY PROFILE

DATE: _____
CONSULTANT: _____

FACILITY:	Elkhart Clinic 303 S. Nappanee Street Elkhart, IN 46514
CONTACT:	Ann Mattei
PHONE:	574-296-3357
FAX:	574-296-3921
EMAIL:	amattei@elkhartclinic.com

FINANCIALS

Summary of compensation formula, contract template and details of benefits supplied upon request.

License and malpractice ins. Is paid by the Clinic.

Partnership/ Buy In within 1-2 years

Specialty Group of 50 physicians with specialties including:

- | | |
|----------------------|-------------------------|
| Surgery - 2 | Endocrinology - 2 |
| Urgent Care - 1 | Family Medicine - 5 |
| Adult Medicine - 7 | Neurology - 3 |
| Rheumatology - 1 | Oncology - 3 |
| Pulmonary - 2 | Otorhinolaryngology - 2 |
| Gastroenterology - 3 | Pain Management - 1 |
| Cardiology - 3 | Podiatry - 1 |
| Hospitalists - 8 | Urology - 3 |

Call coverage dependent on specialty
Must be Board Eligible or Certified

Payer Mix:
HMO: No capitated HMOs, mostly PPO & POS
Medicare: approximately 50%
Medicaid: approximately 3%

Only Multi-specialty Clinic in the County
Founded in 1954
Average Clinic Business Per Day: 800 patients per day, additional 275 patients per day for labs

HOSPITAL

Elkhart General Hospital
312 beds
7 LDRPs
Full service - acute dialysis
ER Coverage is contracted
80,000 ER Volume
10 Ors
2000+ Births
24 bed ICU
300+ open heart cases

COMMUNITY INFORMATION

Elkhart Population: 50,000
Total Draw Area: 200,000
Manufacturing Community
Close to University of Notre Dame
Goshen College, Indiana University and
Purdue extension campuses

Approximately 2 hours from Chicago