

Practice Opportunity Profile – Pulmonary Critical Care

Practice Description: Primary care adult internal medicine in a community of 50,000 with a county service area of 165,000. Strong internal medicine tradition. Joining practice of existing pulmonary critical care specialist. This opportunity involves a mixed practice (approximately 50/50) of office-based and hospital ICU pulmonary/critical care.

Training: University internal medicine and pulmonary - critical care program.

Caseload Averages: ICU/CCU Summer **8-10** per day. **15-20** Winter per day.
Clinic/Office: 15-20 per day consults, returns, PFT's, Bronch's.

Office & ICU/CCU Call Rotation: 1:3 for Pulmonology/Critical Care.

Week One: Pulm/CC coverage @ Elkhart General Hospital M-F 7am-7pm and 24 hours Sat and Sun (call ends at 7am Mon morning). Every 3rd weekend.

Week Two: Pulm/CC coverage @ Elkhart General Hospital M-F 7pm-7am (call begins at 7pm on Mon. evening and ends at 7am on Sat morning; no week-end responsibility).

Week Three: Office M-Th 8am-5pm and F 8am-12pm (no inpatient/week-end responsibility).

Membership/Partnership: Within 1 to 2 years. Offers additional income sources from clinic ancillary pool and Building LLC profits.

Reimbursement Environment: No managed care contracts, excellent fee for service reimbursement (well above Medicare) from all commercial and PPO insurance companies.

Residency/ Fellowship preferences: BE/BC - Completion of internal medicine and pulmonary critical care residency expected to be board certified at time of hire or within three years of hire.

Number of existing physicians in specialty: 2 Pulmonologist/Critical Care currently.
1 Pulmonologist/Critical Care retiring in Dec 2010.

Description of Practice environment (number of patient rooms, staff compliment, equipment available): Two-exam rooms plus private office; one RN or LPN and share a medical assistant and receptionist/secretary with two other primary care internal medicine physicians in a "pod" arrangement.

Description of Hospital environment (as it applies to your specialty): Modern, financially strong, full service 320-bed single community hospital. Closed 28 bed ICU as directed by PULM/CC. Hospital stipend for Medical Director shared by Pulm/CC physicians. Hospital located less than 1 mile from Clinic. Good working relationships with hospital administration and medical staff in our community.